



## Echo questions

Echo questions are very useful in the field of sales to convince, persuade, etc. They also help us confirm information we think is true.

### Structure:

Normal sentence, + auxiliary (of the same tense of the sentence) + personal pronoun?

If the sentence is positive, the echo question is negative:

Ex. Claire is going to Italy next month, isn't she?

If the sentence is negative, the echo question is positive:

Ex. Julio hadn't driven a car before today. had he?

Note these exceptions:

I am in room 7, aren't I?

Close the window. will you?

Let's start studying, shall we?

### Example Interaction

**Anne** Hey, Jeremy! I have been looking for you every where.

**Jeremy** I was having a coffee. Why?

**A:** We have to pick up our sister in 10 minutes at the airport! Look at the time! We are not going to make it.

**J:** Anne, relax. Margaret is supposed to get to the airport at 5:00 pm, *isn't she?*

**A:** No! it was at 4:00 o'clock and she asked us to be punctual, *didn't she?*

**J:** ok, ok, sorry. I forgot the time, but arriving 5 minutes late won't drive her mad, *will it?*

**A:** I suppose 5 minutes not, but it is 45 past the time of her arrival.

**J:** Oh, no! Why didn't you tell me before. this is all your fault.

**A:** Hey!

### Practise

- Ask your partner information you think is true about him/ her using echo questions at the end.
- Your classmate wants to organize a party, ask him/her about the things you think he will include in the organization of the party.